



COMPANY OVERVIEW



A SINGLE PLATFORM VIDEO SOLUTION FOR EVERY NEED

VIDEO TELEMATICS: What is it and how does it work?

Video telematics is technology that integrates cameras and data analytics with other fleet tracking solutions. This innovative tool can be used for monitoring driver behavior, assessing driver risks, and for the prevention and recording of driving events such as accidents and collisions. In-cab and road-facing AI dash cams send drivers and fleet managers real-time alerts of dangerous driving or road conditions, helping to improve safety, increase efficiency, and maximize ROI. Video telematics can also help to ensure the security of your personnel and vehicles. Safeguard your fleet today with our single platform dash cam technology.

MiX Vision

MiX Vision is an all-encompassing, data-driven software platform offering increased visibility of and insight into all fleet operations.

MiX Vision AI

MiX Vision AI is an AI-driven video system that connects and protects your fleet, helping to keep it safe and compliant. It does the heavy lifting for you, by intelligently tracking and monitoring driver activities and road conditions to ensure drivers are being safe.

Should a driver engage in potentially dangerous moves on the road, MiX Vision AI immediately notifies them with the help of visual and audible alerts to give them the opportunity to self-correct and potentially avoid impact. Not only does this significantly reduce accident risk, but also the severity of accidents, should they occur. In addition to MiX Vision AI being an invaluable safety tool for small and large fleets in all industries, it also provides you better control and understanding of your fleet operations to improve overall efficiency. Some feature benefits include:

- Dash cams monitoring driver fatigue, sending a real-time alert notification if yawning, eye closing, or head nodding is detected
- Tracking of visual distraction such as looking away from the road ahead, auditory distraction such as responding to a ringing phone, biomechanical distraction such as manually adjusting the radio, and cognitive distraction such as talking to a passenger
- Detection of over speeding, harsh braking, and excessive idling
- Identifying whether a driver and passenger are wearing their seatbelts
- Following distance detection
- Forward collision warning
- Quickly identifying emergency situations that fleet managers must respond to

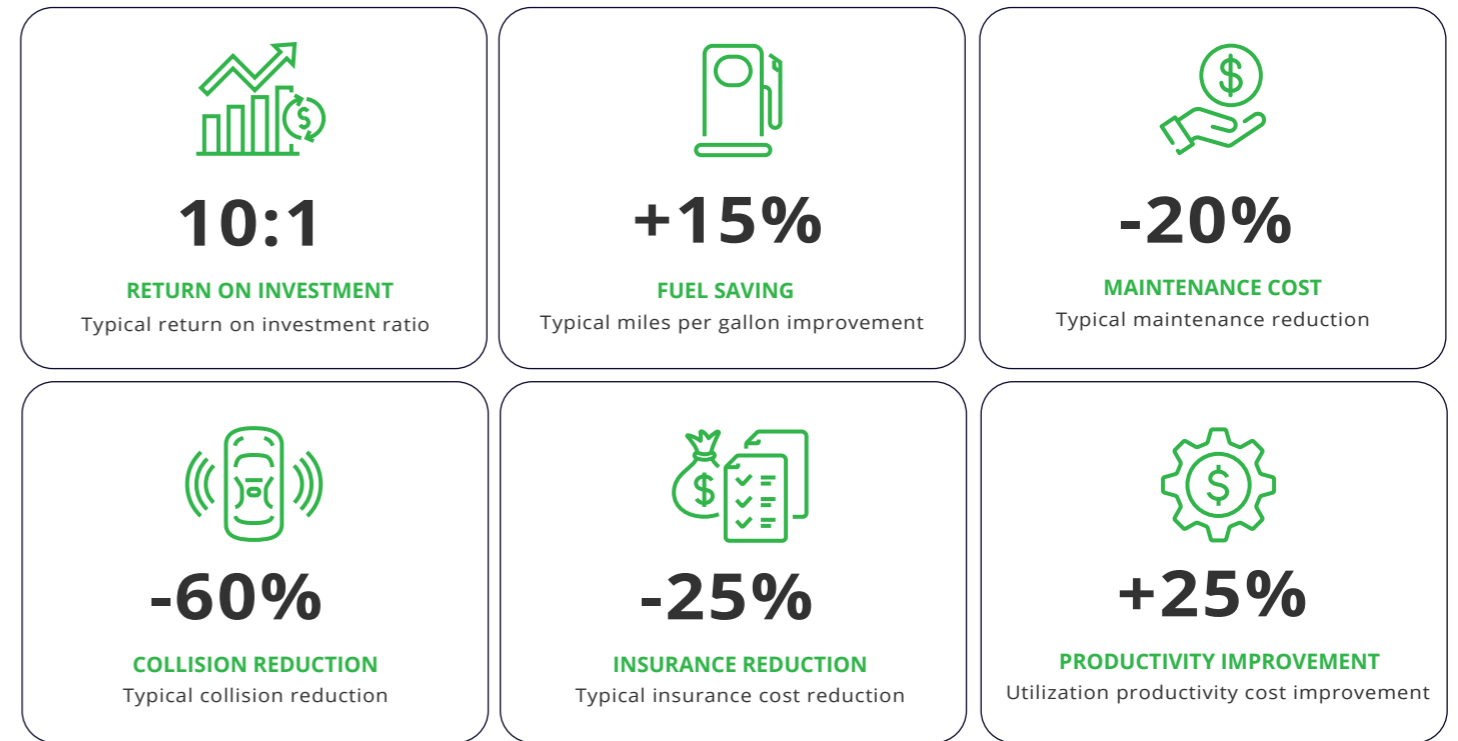


VIDEO TELEMATICS OVERVIEW

Return on investment

COST / BENEFIT

See an increased 10:1 Return On Investment when you use the combination of AI dash cams with vehicle telematics



THE MIX TELEMATICS EDGE

We empower fleet leaders to uplift their drivers and their fleet in 5 ways:

Safety

- Reduce accident risk and strive for a perfect safety record
- Create a culture of safety with data-derived insights from telematics
- Support safer and more conscientious drivers

Sustainability

- Operate with the lowest feasible carbon footprint
- Reach the goal of net zero fleet emissions
- Practically and easily transition to an electric or hybrid fleet

Security

- Have a real-time view of vehicle and driver locations at all times
- Collect and store crucial data that is digitally secure
- Protect your fleet against theft, misuse, and damage

Efficiency

- Reduce running costs like fuel consumption
- Digitally transform day-to-day operations to get more done
- Deliver a satisfactory and consistent customer experience

Compliance

- Comply with driving hours legislation to eliminate risky driver fatigue
- Maintain driver privacy while meeting safety standards
- Keep updated electronic logs and records





The MiX Telematics brand is trusted by users worldwide and we attribute this to our customer-focused approach, rare global footprint, and broad range of product solutions. Historically we have maintained steady year-on-year growth and possess the ability to take any business challenges in our stride, providing our customers a solid foundation on which they can depend. We are set apart from our competitors by our ability to quickly adapt to market changes and our optimistic outlook is expressed in the incremental investments we make in upcoming technologies. MiX Telematics' long-term partnerships with fleet customers are continuously helping to increase safety, efficiency, compliance, and sustainability

- Stefan Joselowitz, Chief Executive Officer and President of MiX Telematics



WHO ARE WE?

MiX Telematics offers businesses connected fleet management solutions, delivered via Software-as-a-Service.

With our vast solution portfolio and breadth of expertise, fleet leaders are afforded total visibility and control of their fleet operations. With actionable data, you access:

- Vehicle and driver movements via GPS tracking
- Vehicle utilization and maintenance data with vehicle telematics
- Real-time job and route statuses
- Operational cost analysis of fuel use, fleets, and drivers/operators
- OEM, electric and hybrid vehicle diagnostics
- AI-derived fleet-related data via sophisticated video telematics

CONNECTED AND PROTECTED FLEETS, **WORLDWIDE**

- More than 25 years' experience
- Roots in 120 countries
- Offices in 8 countries globally
- 4000+ fleet customers
- An award-winning leader in a globally connected SaaS platform
- 130+ global channel partners
- 7 billion miles driven every year
- 2 million drivers monitored
- 540,000 tons of CO2 saved per year through fuel-saving mechanisms



A TIMELINE OF SUCCESS

1996

Founded in South Africa by Stefan Joselowitz as Matrix Vehicle Tracking, focusing on stolen vehicle recovery and personal safety

1997

CI FMS concludes deal with Siemens VDO to design and develop the VDO FM Product Range, sold exclusively by Siemens VDO worldwide

2005

CI FMS commences direct sales of the VDO FM Product Range into sub-Saharan Africa

2007

CI FMS renames to CI OmniBridge, acquires Siemens VDO UK Fleet Division and Datatrak, cancels distribution agreement with SiemensVDO

- TeliMatrix acquires OmniBridge
- Combined entity lists on the JSE in South Africa (JSE:MIX)



2008

TeliMatrix acquires TripMaster (USA)

- TeliMatrix acquires SafeDrive International (UAE & Australia)
- Company name changes its name and corporate identity to MiX Telematics
- Control Instruments acquires DataPro, forms
- CI Fleet Management Services (CIFMS)

2012

MiX Telematics breaks the R1 billion revenue barrier

2013

MiX Telematics lists on the New York Stock Exchange (NYSE:MIXT)

2018

MiX Telematics reaches 700,000 subscribers globally

EXPERTISE ACROSS MULTIPLE SECTORS

Oil and Gas

Construction

Agriculture

Utilities

Pharmaceutical

FMCG

Field Services

EMS

Food Delivery

Government

HVAC

Mining

Public Transport

Renewable Energy

Transport and Logistics

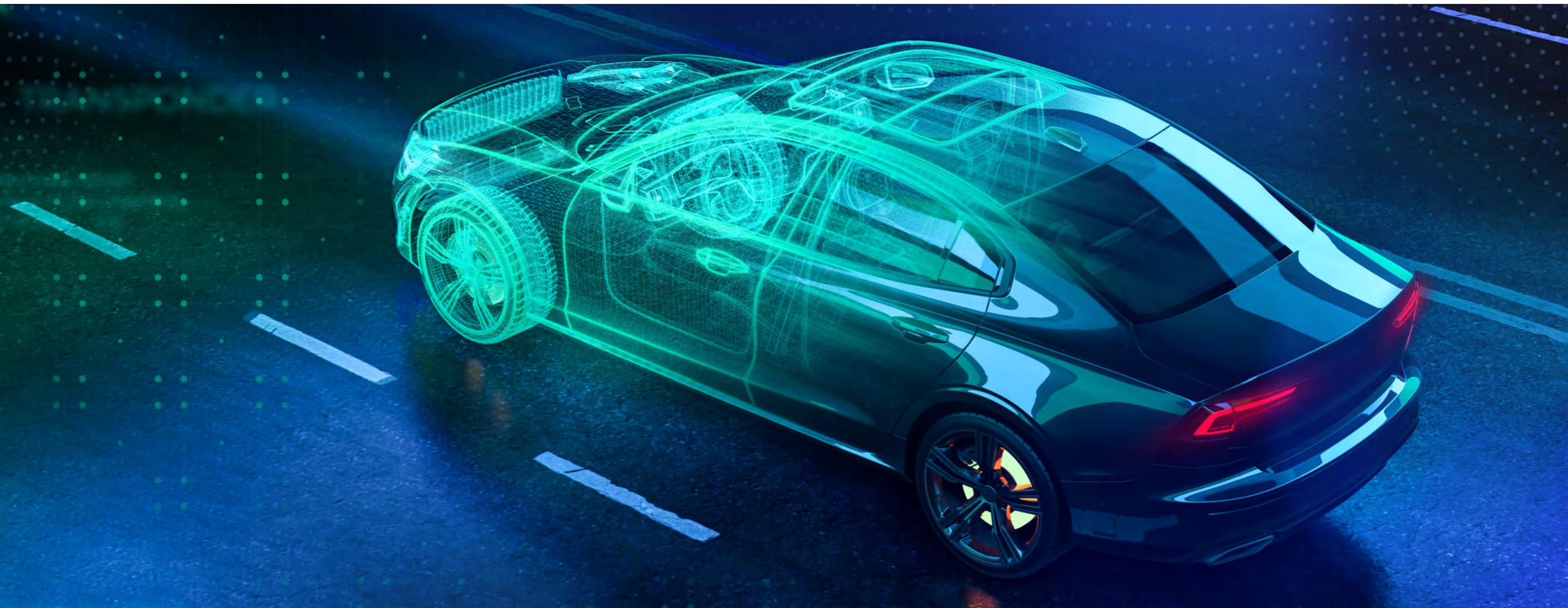


STABILITY YOU CAN RELY ON



- Proven ROI in safety, sustainability, efficiency, compliance, and security
- 98% customer retention rate
- Global subscriber base of 838,300*
- Total revenue = \$143.3m*
- ARR = \$127.1m
- ARR year-on-year growth = 9.1%*
- Adjusted EBITDA (Profit) Margin = 22%*

Data pertains to the fiscal year ending March 31, 2022. ARR year-on-year growth represented on constant currency basis.



TRIED AND TRUE WITH PROVEN RESULTS



Archrock.

“
MiX Telematics unquestionably helped us identify and reduce or eliminate unsafe driving behavior – leading not only to significant dollar savings, but also helping to improve our overall safety profile.

- Archrock, Oil and Gas

”



G4S

“
Continuous improvement is key for us. The implementation of the innovative and impactful MiX Telematics solutions across the G4S fleet has allowed operations to focus on other areas of innovation and improvement – a win on every front

- G4S Cash Solutions, Security

”



Linde

“
With MiX Telematics we have achieved greater operational control in our Logistics Operations. The detailed analysis and fully customizable reports that MiX Telematics provides has helped us monitor and improve both road safety and transport efficiency

- Linde Gas, Oil and Gas

”



bpost

“
The consistent service level, support and dedication shown by MiX Telematics has given bpost the confidence that we chose the right service provider for our long-term fleet strategies. The immediate savings and the 2:1 return on investment within the first 24 months was the cherry on top of the pie.

- bpost, Postal and Courier Services

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CAREY
INTERNATIONAL

“
Ever since we started using MiX Telematics' solutions, we have seen a reduction in the number of accidents since 2015, year-on-year, and an improvement in our incident rate overall

- Carey Worldwide Chauffeur Services,
Transportation Services

”



BORG
MANUFACTURING

“
Our crash rates and associated repair and maintenance costs have dropped considerably, ensuring a safer workplace

- Borg, Manufacturing and Distribution

”

